

# Southern Utility Sales Agency

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|---------------------------------|---|
| <b>Allied Bolt</b>              | Thousands of pole line hardware and construction products for power utilities   |
| <b>ASK Power</b>                | Experienced manufacturer of high voltage power transformer connectors, terminal lugs, electrical splices, and grounding straps<br>Proudly made in the USA |
| <b>Bone Safety</b>              | Traffic control and safety devices including roll-up signs and stands   |
| <b>Buckingham</b>               | Climbing and work positioning equipment, fall protection gear, and accessories  |
| <b>CHM</b>                      | Steel tubular pole structures for distribution, transmission, and substation  |
| <b>Electrical Materials Co.</b> | Cable enclosures, guy markers, U-Guards (pole risers), wildlife protectors, transformer accessories and secondary service pedestals                       |
| <b>Estex MFG</b>                | Canvas products, safety vest, linemen bags, blast blankets  |
| <b>Fiberglass Line Hardware</b> | Full line offering of fiberglass conductor supports, equipment mounting brackets, guy strains, and down lead brackets                                     |
| <b>Huskie Tools</b>             | Extensive line of battery-operated hydraulic tools among the lightest, fastest, and most ergonomically designed and balanced on the market                |

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| <b>Intermatic</b>           | Photo controls for H.I.D. and LED lighting solutions   |
| <b>Lac-Mac</b>              | FR/ARC protective high-quality outerwear and rain wear for utilities   |
| <b>Lapp Insulators</b>      | A leading manufacturer of high-quality insulators with custom solutions  |
| <b>Makita</b>               | Electric power tools, woodworking machines, pneumatic tools, gardening equipment   |
| <b>PPC Insulators</b>       | Power insulators for overhead T&D lines and substations  |
| <b>Salco</b>                | One of the leading manufacturers of street lighting brackets and anchors   |
| <b>SEECO</b>                | Group operated switches for transmission and substation applications, motor operators, vacuum interrupters and line posts sensors for transmission sectionalizing applications |
| <b>Sherman+Reilly</b>       | Leading manufacturer of bundle blocks, pullers, tensioners and reel trailers for underground, aerial transmission and distribution systems                                     |
| <b>Sicame</b>               | Design, manufacture, and supply of single and multi-tap connectors, fuses, and mechanical hardware for use on overhead and underground distribution systems                    |
| <b>Spartan Mats</b>         | Composite mats for temporary access and ground protection at worksites   |
| <b>Speed Systems</b>        | Solutions for preparing primary and secondary cable for termination, and products for installing specific cable system components  |
| <b>Ubicquia</b>             | Providing utilities with data and AI to harden the grid, allocate resources better, and improve quality of life.   |
| <b>Utility Solutions</b>    | Designer and manufacturer of hot line tools and products for the electrical power industry   |
| <b>Wechem</b>               | Environmentally friendly products and solutions for industrial and institutional maintenance   |
| <b>Youngstown Glove Co.</b> | High performance gloves in 40 styles of gloves: Waterproof, Flame Resistant, Cut-Resistant, ARC Rated, Anti-Vibration, High Visibility and Touchscreen Compatible              |

