

Southern Utility Sales Agency

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Allied Bolt	Thousands of pole line hardware and construction products for power utilities
ASK Power	Experienced manufacturer of high voltage power transformer connectors, terminal lugs, electrical splices, and grounding straps Proudly made in the USA
Bone Safety	Traffic control and safety devices including roll-up signs and stands
Buckingham	Climbing and work positioning equipment, fall protection gear, and accessories
CHM	Steel tubular pole structures for distribution, transmission, and substation
Electrical Materials Co.	Cable enclosures, guy markers, U-Guards (pole risers), wildlife protectors, transformer accessories and secondary service pedestals
Estex MFG	Canvas products, safety vest, linemen bags, blast blankets
Huskie Tools	Extensive line of battery-operated hydraulic tools among the lightest, fastest, and most ergonomically designed and balanced on the market
Intermatic	Photo controls for H.I.D. and LED lighting solutions
Lac-Mac	FR/ARC protective high-quality outerwear and rain wear for utilities

Lapp Insulators	A leading manufacturer of high-voltage insulators with custom solutions
Makita	Electric power tools, woodworking machines, pneumatic tools, gardening equipment
PPC Insulators	Power insulators for overhead T&D lines and substations
Sicame	Design, manufacture, and supply of single and multi-tap connectors, fuses, and mechanical hardware for use on overhead and underground distribution systems
Spartan Mats	Composite mats for temporary access and ground protection at worksites
Speed Systems	Solutions for preparing primary and secondary cable for termination, and products for installing specific cable system components
Ubicquia	Providing utilities with data and AI to harden the grid, allocate resources better, and improve quality of life
Utility Solutions	Designer and manufacturer of hot line tools and products for the electrical power industry
Vanguard Electric	Cable accessories including elbows, tee bodies and bushing inserts
Wechem	Environmentally friendly products and solutions for industrial and institutional maintenance