



Southern Utility Sales Agency

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- Allied Bolt** Thousands of poleline hardware and construction products for power utilities
- Bone Safety** Traffic control and safety devices including roll-up signs and stands
- Buccaneer Rope Company** Versatile, high-quality rope products for demanding applications
- Buckingham** Climbing and work positioning equipment, fall protection gear, and accessories
- Electrical Materials Co.** Cable enclosures, guy markers, U-Guards™ (pole risers), wildlife protectors, transformer accessories and secondary service pedestals
- Estex Manufacturing** Canvas products, safety vests, linemen bags, blast blankets
- Hendrix Wire & Cable** Spacer cable, tree wire, insulators, and other overhead accessories
- Intermatic** Photocontrols for H.I.D. and LED lighting solutions
- King Luminaire** High performance outdoor luminaires, metal poles, pole arms, bollards, and site amenities
- Makita** Electric power tools, woodworking machines, pneumatic tools, gardening equipment
- Peak Demand** Manufacturer of transmission and distribution electrical products specializing in insulators, bushings, components, and current transformers
- Pelco** Aluminum and galvanized brackets, light arm and pole products, foundation anchors, anchor bolts and cages, capacitor banks, davit arms, meter pedestal and boxes
- PPC Insulators** Power insulators for overhead T&D lines and substations
- Polaris Electrical Connectors** Electrical connectors for the utility, OEM and contractor markets including designs for underground and overhead applications
- SAE Inc.** SAE's innovative premium products and services solve the most challenging grounding, AC mitigation and cathodic protection issues
- Sicame** Design, manufacture, and supply of single and multi-tap connectors, fuses, and mechanical hardware for use on overhead and underground distribution systems
- Speed Systems** Solutions for preparing primary and secondary cable for termination, and products for installing specific cable system components
- StressCrete** Longest operating, most experienced manufacturer of spun concrete poles in North America
- Utility Solutions** Designer and manufacturer of hot line tools and products for the electrical power industry
- Wechem** Environmentally friendly products and solutions for industrial and institutional maintenance